

# Initial Administration Training Functionality Overview

11 February - 2018



### **Overview**

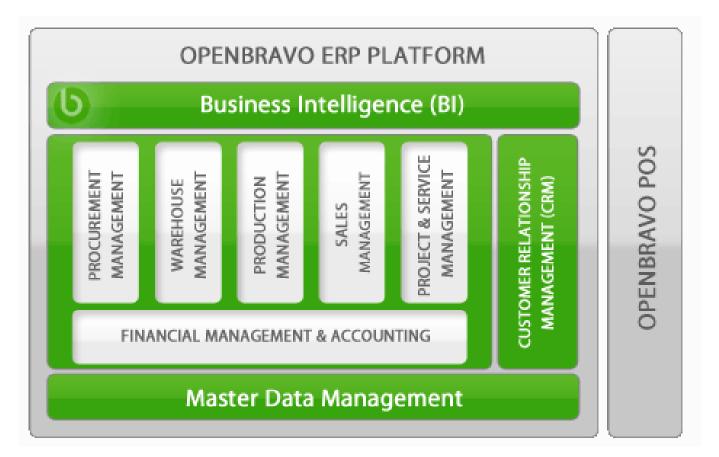
Master Data Management
Procurement Management
Warehouse Management
Sales Management
Financial Management
Project Management
Production Management



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### Functionality Overview

Openbravo 3 has been designed with **broad business functionality** to help businesses improve overall performance.





**Overview Master Data Management** 

**Procurement Management** 

**Warehouse Management** 

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### Functionality Master Data Management

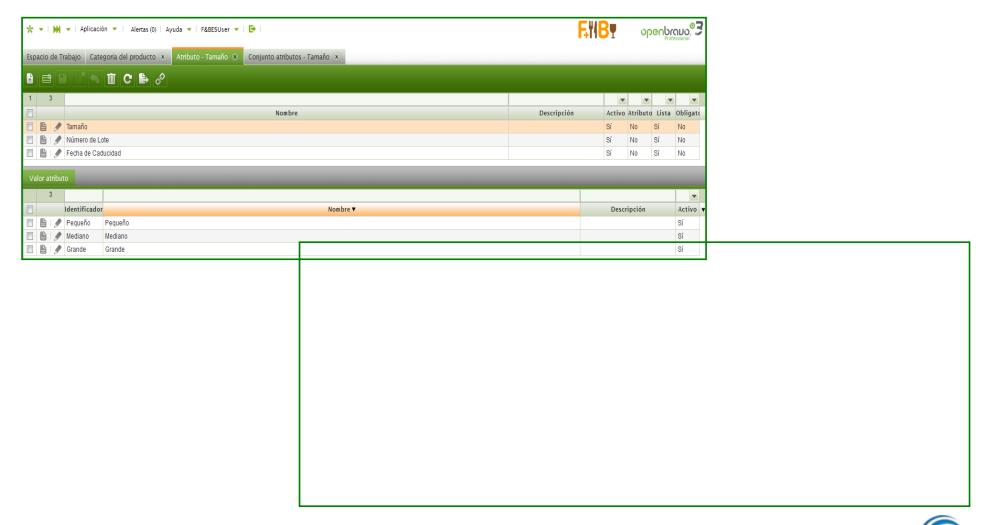
### **Products and Components**

- Product categories
- Product indexes: product types (item, service, cost), with specialized management for each.
   Particular warehouse management definition for each product (management of stock, tracking ability). Characteristics. Product images.
- Measurement units, conversion between units, variable weight units.
- Materials lists (BOM, products made up of others)
- Vendors by product
- **Price lists**. Definitions of rates with differentiation (for example, from sales rates to purchasing rates). Automatic process of generation of rates.
- Rates. Price rates, applicable prices, price limits, specialized rules for applying prices to purchasing and sales.
- Freight categories
- Transportation services (integrated with business partners).
- Substitute products.



Functionality
Master Data Management

### **Products and Components**





### Functionality Master Data Management

#### **Business Partners**

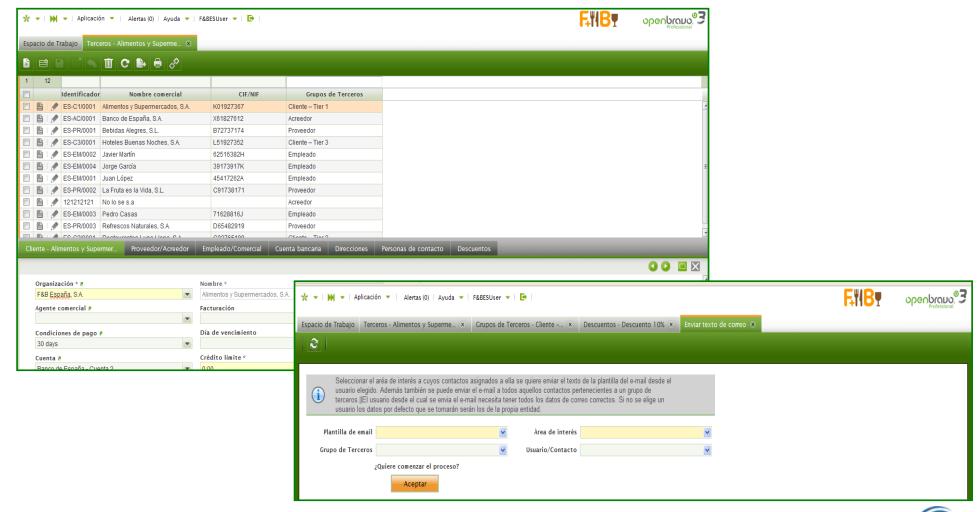
- **Customers, vendors, employees**. Functions characterized by internal use (delivery/receipt of material, invoicing, collection, social direction, others). **Contacts** associated with direction.
- Customers. Sales rates. Invoicing method (immediate, delivery notes served, order completely delivered, periodical). Payment forms and terms (conditions of payment). Printing format and number of documents discernable by customer. Permitted risk (credit)
- Vendors. Prices and discounts. Form and period of payment (conditions of payment)
- Employees. Salaries Categories. Costs in Projects.
- Groups of business partners (segments or categories)
- Payment Terms (expiration dates, fixed payment days, working days, multiple expiration dates)
- Periodic invoicing calendars (monthly, fortnightly, weekly), with cut-off dates for each case.
   Possibility of mixed use calendars
- Purchasing and volume sales discounts. Relation of articles, scalable discounts
- Sales channels (sales representatives, telesales)



### **Functionality**

Master Data Management

#### **Business Partners**





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### Functionality

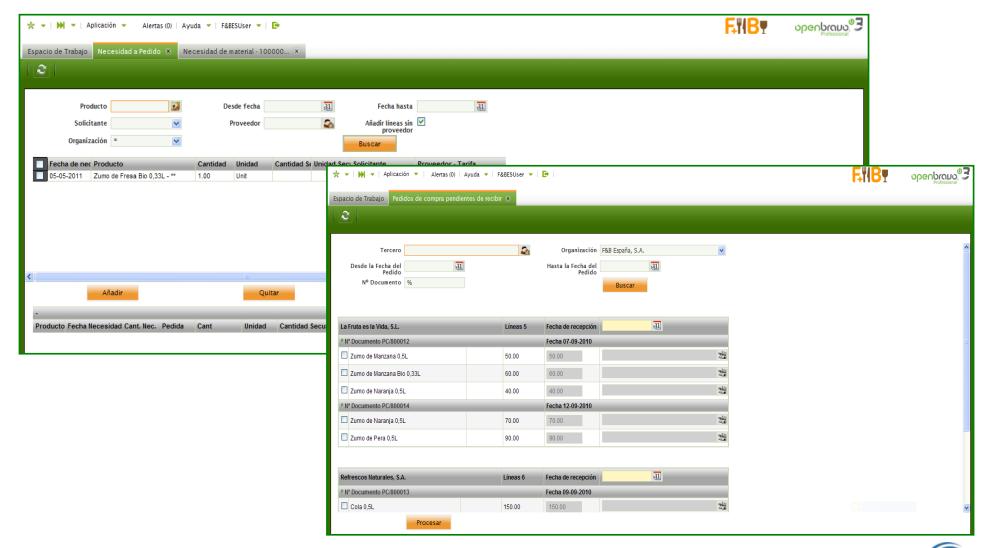
#### **Procurement Management**

- Purchase planning, based on production necessities, minimum stock levels, goods receipts dates, and pending requests
- Support for purchase **requisitions** for centralized purchase management
- **Purchase orders**. Warehouse control of goods pending receipt. Correction of orders. Creation of purchase orders from sales orders.
- **Receipts**. Automatic creation from pending order lines. Automation of incoming goods (location according to priority). Refunds to the vendor (according to stocks). Cancellation of delivery notes.
- **Purchase invoices**. Application of rates: prices, discounts and control of price limit. Automatic creation from order lines or delivery note lines pending invoicing. Cancellation of invoice (leaving pending for invoicing the associated documents)
- Relationship between orders, delivery notes and invoices
- Expense Invoices
- Massive printing of documents



### **Functionality**

### **Procurement Management**





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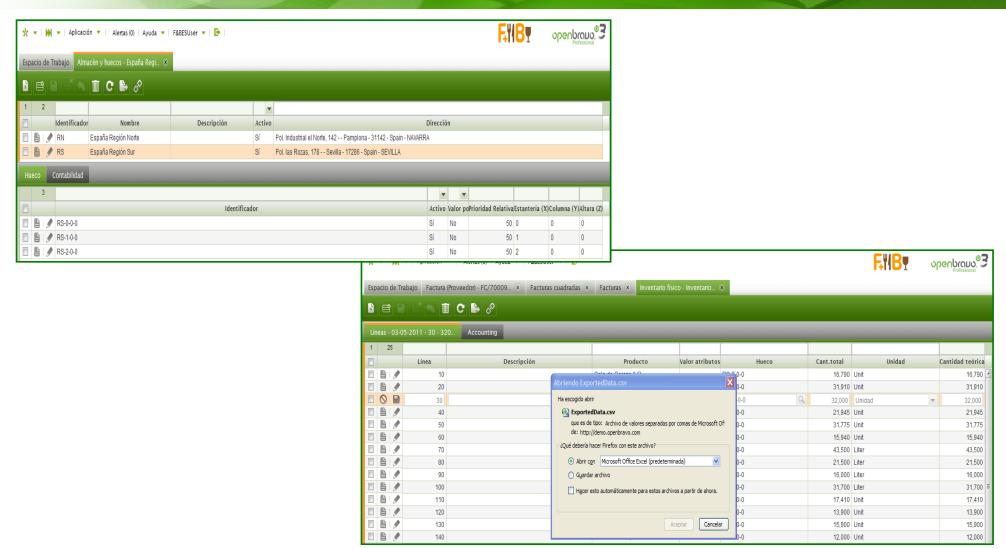
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## Functionality Warehouse Management

- Warehouses and storage bins (multiple warehouse use available)
- Stock products in multiple units (for example in kilograms and boxes).
- Personalized product attributes in the warehouse (color, size, quality description, etc.).
- Lot and serial numbers.
- Traceability configurable by product.
- Movement among warehouses.
- Picking strategies (according to stock, with rules of priority by expiry, location, etc.).
- Physical inventory. Inventory planning. Continuous inventory.
- Reports of movements, tracking, stock, arrivals/departures, expiry, inventories, locations, etc. Personalized reports.
- Integrated with Openbravo POS: synchronization and control of the stock in the shop floor



## Functionality Warehouse Management



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### Functionality Sales Management

- Sales orders. Direct sales. Pre-sales. Rate applications: prices, discounts and price limit controls.
   Reserves of goods in warehouse for unprocessed orders. Notification of customer risks.
- Types of order documents: quotations, standards, warehouses, points of sale
- **Delivery note**. Automatic creation from pending order lines. Automation of the outgoing orders (according to stocks, with rules of priority by expiry, location, etc). Cancellation of delivery notes.
- Invoicing process. Periodically, (weekly, fortnightly, monthly).
- Invoice registration. Rate applications: prices, discounts and price limit controls. Notification of customer risks. Invoice cancellation
- Massive printing of documents.
- Commissions.
- Reports of sales documents
- Management of requests. Integration with E-mail.
- Integrated with Openbravo POS: Centralized management of price lists, snchronization of daily instore sales

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### Functionality Financial Management

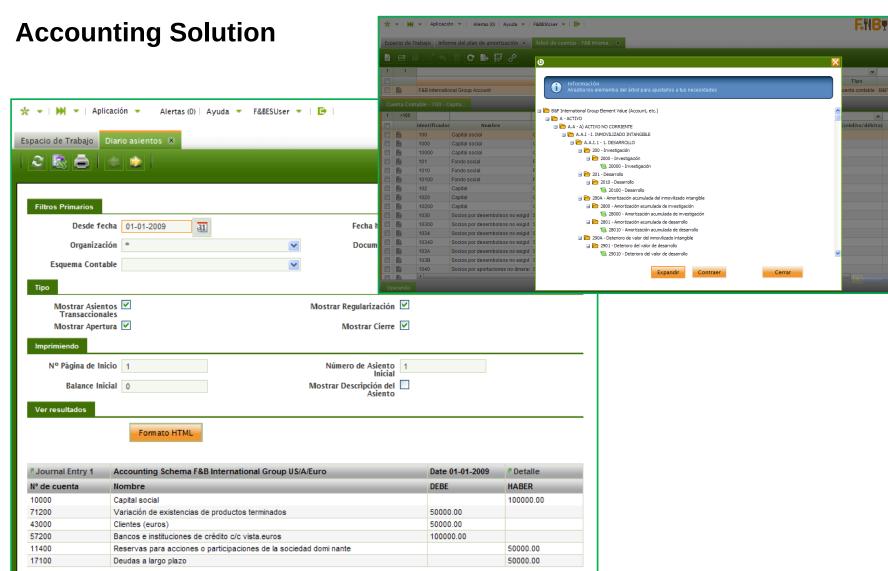
### **Accounting Solution**

- Default and definition of charts of accounts
- ☐ **Fiscal year** and year to year management
- Budgeting
- Tax categories. Determining flexible taxes based on regions, products, or business partners
- Linked accounting. Direct navigation from accounting entries to documents and vice versa
- Manual entries.
- Journal entries
- Trial balance and Balance sheets
- General ledger
- P&L statements (income statements)
- General accounting plan statements
- Accounting tabs for transactions module
- Custom accounting



### Functionality Financial Management

**Financial Management** 





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### Functionality

### **Financial Management**

### **Receivables and Payables**

- Generation and issue of **debt payments** (from invoicing)
- Management (cancellation, merging and division) of accounting documents. Remittances.
- Issue of cash accounts. Multi-cash account
- Cash account journal (cash audit). Cash account entries by type Expenses, Receipts, Balance, Deposits, Bills, Order (for cash payment on delivery note: possibility of recovering expenses before invoicing. Automatic generation of entries for cash payments and payments on delivery note
- Bank statements. Portfolio issues selection assistant
- Manual payments. Other expenses (payroll, taxes, etc.)
- Cash account reports, bank, debt payments by position
- Credit management **Dunning** module

#### **Assets**

- Definition of the assets, **fixed assets**, acquisition price, and accounting valuation
- Temporary or percentage based amortization
- Amortization plans



## Functionality Financial Management

### Internationalization

- Support for multi-currency
- Support for multi-schema accounting, which enables the same transaction to be accounted in different rules, different charts of accounts, in different base currencies and with a different accounting calendar
- Support for international bank account numbers
- Support for multiple languages, defined at user level
- Growing list of Professional Localization Packs



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### Functionality Project Management

- Project types, phases and tasks.
- Expenses associated with a project.
- Historical salary categories associated to project costs.
- Made-to-order projects and generation of sales orders from templates.
- Budget report. Tracking of actions regarding budget estimates.
- Generation of purchase orders.
- Profitability reports.
- Resources.
- Register of services and internal expenses.
- Invoicing of expenses and services.
- Activities report.



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### **Functionality**

#### **Production Management**

- Plant structures
- HFG's (Homogeneous Functional Groups) or Cost Centers.
- Work centers and machines.
- Materials Requirement Planning (MRP) keeping in mind client requests, existing clients, stock levels, and minimum order quantities.
- Production plans, with multiple arriving products and multiple departing products.
- Production orders.
- Sequence creation and products for each order phase.
- Confirmations with data relating to the production plan and pre-filled sequence.
- Calculation of production costs with the possibility of adding indirect costs.
- Work incidences.
- Types of equipment and management of each piece of equipment.
- Preventive maintenance and maintenance types.



Functionality
Further reading and testing

- Functional Documentation
- Demo online ERP
- Demo online Retail
- Demo online WebPOS
- Live builds

**Select any Demo server** 

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